

IGFOA ANNUAL CONFERENCE

September 12 - 14, 2010

Weathering Fiscal Challenges

" The sessions were very relevant and timely. Networking is always a huge asset. "
 "Learning from others about dealing with similar issues."
 2009 IGFOA Conference participants

<p>INFORMATION</p> <ul style="list-style-type: none"> • Schedule of Events • Charity donor opportunities • Location & directions • Educational CPE Sessions • Football & Golf Outings • Frequently Asked Questions • Overnight Rooms • Vendor Showcase 	<p>FORMS</p> <ul style="list-style-type: none"> • Conference Attendee Registration Form • Charity donations form • Golf Outing - separate form • Exhibit Booth Application - CLOSED 	<table border="1"> <thead> <tr> <th>Registration Dates</th> <th>Members</th> <th>Non-Members</th> </tr> </thead> <tbody> <tr> <td>Through July 31</td> <td>\$275</td> <td>\$410</td> </tr> <tr> <td>August 1 - 31</td> <td>\$300</td> <td>\$410</td> </tr> <tr> <td>After August 31</td> <td>\$325</td> <td>\$490</td> </tr> </tbody> </table> <p><i>Additional rates apply for the football, golf outing or to reserve an exhibit booth, please refer to details.</i></p> <p>REGISTER FOR CONFERENCE</p>	Registration Dates	Members	Non-Members	Through July 31	\$275	\$410	August 1 - 31	\$300	\$410	After August 31	\$325	\$490
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<p>IGFOA 2010 Sponsoring Firms for additional information visit IGFOA Financial Services Guide</p> <p> Charter One Bank Clifton Gunderson LLP Crowe Horwath LLP Ehlers and Associates, Inc. First Trust Portfolios, L.P. Gallagher Benefit Services, Inc. Goldstein and Associates Grant Capital Management Illinois Metropolitan Investment Fund </p>	<p>2010 Vendor Showcase Exhibitors Exhibit Booth Application</p> <p> CDC Software Capital Gains Incorporated * CDC Software * Chandler Asset Management Civic Systems, LLC Clifton Gunderson LLP * Gallagher Benefit Services, Inc. * Harris Computer Systems Illinois Department of Revenue </p>	<p>Governments Participating add your government to this list!</p> <p> City of Bloomington City of Champaign City of Charleston City of Country Club Hills City of Crystal Lake City of Decatur City of Evanston City of Geneva City of O'Fallon </p>												

CONFERENCE SCHEDULE

Unless otherwise noted, all events are at Hilton Garden Inn, Champaign, Illinois

Saturday, September 11

tailgate 4:30 PM
 game time 6:30 PM

Football Game and Tailgate - Closed

SOLD OUT

Join IGFOA colleagues to watch the Fighting Illini and Southern Illinois Salukis battle it out at Memorial Stadium. Fee includes ticket and tailgate party. Memorial Stadium is a short walk from the conference hotels.

- [More about the U of I football](#)

Sunday, September 12

10:00 AM - 4:00 PM

Golf Outing

Come out to the Lincolnshire Fields Country Club, 2000 Byrnebruk Drive, Champaign, Illinois 61822 to enjoy an 18 hole round of golf and support the Eastern Illinois Food Bank. The golf outing begins at 10:30 AM with consecutive starting tee times. Check-in starts at 10:00 AM.

- [Golf Outing Registration Form](#)
- [Course directions](#)
- [More about the Eastern Illinois Food Bank](#)

3:00 - 7:00 PM

Registration Desk (Hilton Garden Inn) - Check in and pick up your conference materials.

4:30 - 5:30 PM

Committee and Network Meetings - Visit the [Educational Sessions Page](#) for details

5:30 - 10:00 PM

Opening Night Party (Hilton Garden Inn) - Your conference forecast includes great food, beverages, and the **Dueling Pianos** - brought back by popular demand!

Monday, September 13

7:30 – 8:15 AM **Continental Breakfast**

7:30 - 11:45 AM **Vendor Showcase open** - applications accepted until the earlier of booth spaces being filled or Aug 6, 2010

7:30 AM - 4:00 PM **Registration Desk** - Check in and pick up your conference materials.

8:15 – 11:45 AM **Morning Educational Concurrent Sessions**

Revenue	Hot Topics	Leadership
Municipal Revenues from Broadband - The Old, the New, and the Future	Legislative Update	UI Leadership Academy
Property Tax and Property Tax Appeals	Health Care Reform- "The Marketplace Responds...."	
Forecasting Fee Revenue	Ethics - Integrating Ethics into Daily Actions & Behaviors	

Visit the

[Educational Sessions Page](#) for session descriptions and speaker profiles.

11:45 AM - 12:30 PM **Lunch and Annual Business Meeting** – Keynote Speaker, David Kaplan

12:30 – 1:00 PM **Dessert extravaganza!** – top off lunch with a visit to the Vendor Showcase to indulge in a variety of desserts and visit the Exhibit Booths.

12:30 - 4:00 PM **Vendor Showcase** - applications accepted until the earlier of booth spaces being filled or Aug 6, 2010

1:00 - 5:00 PM **Afternoon Educational Sessions**

Revenue	Hot Topics	Leadership
Revenue Overview and Common Revenue Sources	Social Media	UI Leadership Academy
TIF & Special Services Areas	Financial Forecasting and Capital Planning	
Setting fees and charges - Telecom, Cable, and Internet Access Taxes	State Funding Session	

Visit the [Educational Sessions Page](#) for session descriptions and speaker profiles.

6:30 PM - **Taste of Champaign** - your dining experience begins with a **reception at Seven Saints**. Shuttle bus to and from conference hotels and downtown Champaign available from 6 PM To 11 PM.

Tuesday, September 14

7:30 - 8:15 AM **Breakfast Buffet**

8:15 AM – Noon **Morning Educational Sessions**

Revenue	Hot Topics
Mitigating Reduced Revenues in a Challenging Economy	Intermediate Accounting Session - Revenue Recognition
Revenue Based Development Incentives	Economic Update
Communicating Revenue Issues with your Board, Community, and the Media	Advanced Accounting that applies to Special Districts. - plus Missed Areas of Reporting

Visit the [Educational Sessions Page](#) for session descriptions and speaker profiles.

NOON **Snacks and beverages for the road** - assorted snacks and beverage with to-go bags

LOCATION



Hilton Garden Inn Champaign/Urbana - Directions

Educational Sessions and Vendor Showcase
1501 S. Neil Street
Champaign, IL 61820

All conference registrants are responsible for their own travel and lodging arrangements. Lodging and travel is not included in the conference registration fees. Refer to [Frequently Asked Questions](#) for more information.

OVERNIGHT ROOMS

IGFOA Conference rates are \$109 per night plus tax. The IGFOA block expires when hotel is full or August 11, 2010 - whichever come first!

Hilton Garden Inn - [reserve a room on-line \(limited availability\)](#) or call 217-352-9970

Homewood Suites - adjacent to Hilton - [reserve a room on-line \(limited availability\)](#) or call 217-352-9960

Hawthorn Suites - 1 block from Hilton, 101 Trade Centre Drive (**rooms available**) - call 217-398-3400 and ask for IGFOA rates

I Hotel - ½ mile from Hilton, 1900 S 1st St - 217-819-5000 (**rooms available**) [reserve a room on-line](#) book these on-line at www.stayatthei.com and from left-hand column click on orange "Attendee Code" button then enter "IGF" attendee code.

[Click here](#) for Champaign County Convention and Visitors Bureau information about the Champaign/Urbana Area

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VENDOR SHOWCASE - booth spaces are filled

The IGFOA Annual Conference includes a Vendor Showcase featuring firms exhibiting products and services for government finance operations. This year's theme is **Weathering Fiscal Challenges** and vendors are encouraged to reinvent their booths using the weather/forecasting theme. Booths that best embody the theme will be recognized. No outside food or beverages permitted.

Exhibit Booths are on a **first in/first paid** basis. Payment in full by check or credit card must be received within one week of submitting an application to reserve an Exhibit Booth. A Booth # will be given at the registration desk on Sunday, September 12. Please include your firm name instead of booth # on all correspondence to the IGFOA and Best Expo.

Exhibit Setup Time	Exhibit Hours	Exhibit Teardown
Sunday, September 12 3:00 - 5:00 PM	Sunday, September 12 5:30 - 7:00 PM	
	Monday, September 13 7:30 - 11:45 AM 12:30 - 1:00 PM - Dessert Extravaganza 1:00 - 4:00 PM	Monday, September 13 4:00 - 6:00 PM Booths must be dismantled by 6:00 PM

Each booth will include the following:

- Conference registration for one individual - **NEW**
- 10' X 8' draped booth
- Single 6-foot draped table and two chairs
- Single one-lined identification sign
- Listing in the conference program
- Networking with IGFOA members

Note: Electricity, telephone, Internet, audiovisual equipment can be made available for an additional charge. Exhibitors are responsible for any additional charges for equipment or service needs. Each exhibitor will receive a detailed price list with confirmation of their exhibit space. All conference registrants are responsible for their own travel and lodging arrangements. Lodging and travel is not included in the conference registration fees.

In addition to the booth fee, each individual that will be working at or setting up your booth -- regardless of how many hours the individual will be working -- must register and pay the individual registration fee for the conference. Name badges and conference admission will only be made to paid registrants. Please note that the registration fee cannot be prorated. Like all conference registrants, exhibitors are responsible for their own travel and lodging arrangements.

EXHIBIT BOOTH FEE	<p>NEW - Register for an exhibit booth and all individuals working in the exhibit booth on the same form.</p> <p>ON-LINE REGISTRATION FORM FOR EXHIBIT BOOTH - CLOSED</p>
\$850 - IGFOA member rate	
\$1500 - Non-member rate payment by check or credit card	

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CONFERENCE CHARITY

Each year IGFOA Conference participants demonstrate community support and awareness by raising monies for designated charities. This year's charity is the **Eastern Illinois Food Bank**. The Eastern Illinois Food Bank exists to alleviate hunger in Eastern Illinois by providing a reliable source of food for the hungry through cooperation with a network of food pantries and agencies. The food bank was established in 1983 by a group of dedicated community volunteers concerned about the growing number of families in eastern Illinois facing hunger. With just \$2,000 in the bank to get started, the food bank distributed more than 770,000 pounds of food the first year, enough for more than 593,000 meals. Since that time, the Eastern Illinois Food Bank has grown by leaps and bounds. In 2008, the food bank distributed nearly 5 million pounds of food, providing tens of thousands of meals to more than 43,000 men, women and children each month. Donors will be recognized at the Sunday evening Party.

DONATE TODAY

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