

Putting EMMA® to Work for You

September 14, 2015 | Illinois Government Finance Officers Association



Leila Barbour, Outreach Manager

Municipal Securities Rulemaking Board

Presentation Outline

- Role of the MSRB and EMMA®
- EMMA® Tools for Issuers
- Importance of Financial Disclosure
- Bank Loans and Voluntary Disclosures on EMMA®
- Municipal Advisor Rulemaking
- MSRB Resources





Role of the MSRB and EMMA®

About the MSRB

- A self-regulatory organization created by Congress in 1975
- Protects investors, municipal entities and the public interest
- Promotes a fair and efficient municipal market





How the MSRB Fulfills its Mission

- Regulates municipal securities dealers and municipal advisors
- Operates market transparency systems including the EMMA® website
- Conducts education, outreach and market leadership



Value of EMMA to Marketplace





emma.msrb.org

- Only non-commercial, objective and free source of trade data and disclosure documents municipal market
- Provides a platform for issuers to communicate with investors
- Provides investors free access to transaction prices of municipal securities
- Makes more than one million disclosure documents easily available
- Relied on by more than 80,000 unique users each month

Data Available on EMMA

- Trade Prices and Yields
- Variable Rate Securities Information
 - Interest rate resets
 - Credit enhancement documents
- Market Statistics
 - New issuance
 - Trade statistics
 - Disclosure statistics
- Credit Ratings from All Major Agencies
 MSRB

Maturity Date	Interest Rate (%)	High/Low Price (%)	High/Low	Trade Count ▼	Total Trade Amount (\$)	Ratin	Ratings	
			Yield (%)			Fitch \$	S&P ♦	
07/01/2033	5.25	100.092 / 97.934	5.426 / 5.242	25	2,000,000	-	<u>AA-</u>	
06/01/2026	3	102.585 / 100.006	2.999 / 2.695	17	19,465,000	AAA	AAA	
07/15/2026	5.25	113.898 / 112.898	1.284 / 1	12	4,060,000	-	<u>AA+</u>	
06/15/2016	3	104.507 / 104.507	0.4 / 0.4	11	1,000,000	-	<u>A+</u>	
03/15/2042	5	110.513 / 110.453	3.408 / 3.4	11	1,950,000	AA+	<u>AAA</u>	
08/01/2041	5.25	78.737 / 76.81	7.215 / 7.019	10	1,420,000	BB-	<u>BBB-</u>	
02/01/2029	3	100 / 98.19	3.157 / 3	10	3,760,000	ДД+	<u>A,A,+</u>	
08/01/2037	-	28.245 / 27.784	4.23 / 4.041	9	2,775,000	-	AA	
03/01/2029	3	100 / 97.625	3.206 / 3	9	420,000	-	-	
06/15/2042	5	111.025 / 110.663	3.421 / 3.371	9	140,000	-	<u>AA</u>	
12/01/2027	4	110.282 / 107.62	2.89 / 2.524	9	370,000	AA-	<u>AA-</u>	
03/01/2037	5	105.858 / 105.858	2.529 / 2.529	9	100,000	BBB+	<u>A-</u>	
04/01/2035	5.125	99.555 / 99.055	5.2 / 5.16	8	100,000	1.0		
01/01/2037	.967	89.76 / 88	1.509 / 1.509	8	740,000	AA-	<u>AA-</u>	
07/01/2023	.02	100 / 100	-	8	5,200,000	A+	<u>AAA</u>	

Disclosures Available on EMMA



- Official Statements
- Ongoing Financial Disclosures
- Event Notices
- Advance Refunding Documents
- 529 Plan Disclosure
- Political Contribution Disclosure
- Municipal Asset-Backed
 Securities Disclosure



Navigating EMMA





ADVANCED SEARCH **BROWSE ISSUERS** FIND 529 PLANS MARKET ACTIVITY -**EDUCATION CENTER** Are you new to EMMA? Welcome to EMMA EMMA is the official repository for information on virtually all municipal bonds, Find prices, disclosures and providing free public access to official disclosures, trade data and other information other information for a specific about the municipal securities market. municipal bond. EMMA 101 **EMMA for Investors** EMMA for Issuers Watch our EMMA 101 Browse municipal securities Explore our user guide Learn how state and video and learn how EMMA for investors local governments can information by issuer. can help investors use EMMA Explore municipal market trends and data. Learn how the MSRB protects municipal market participants.

EMMA Education Center

Learn more about the municipal bond market and how to use EMMA to make informed decisions.



- Browse for information by:
 - Issuer
 - Security
 - CUSIP
- View realtime market data



Price Discovery Tool

 New EMMA® feature aims to enhance municipal market price transparency









Price Discovery Tool (cont.)

- Users can easily compare trade prices of securities with similar characteristics
 - Side-by-side comparison
 - Trade Price Graph



Enhanced Trade Data Display

- See daily high and low price for individual securities
- Visualize historical trading trends for every security







EMMA® Tools for Issuers

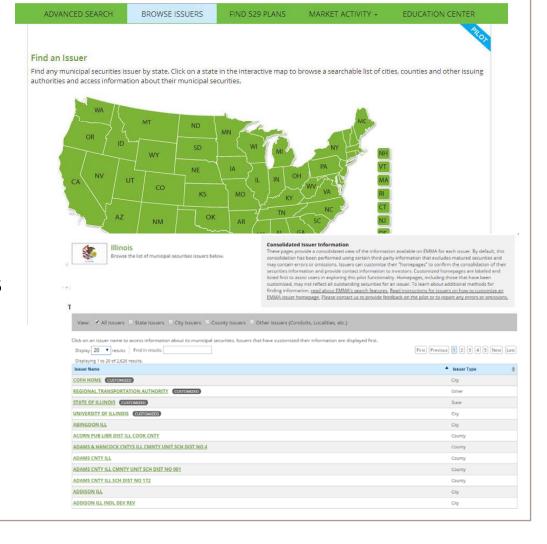
Top Ways Issuers Use EMMA

- Provide Information to Investors
- Comply with Financial Disclosure Obligations
- Monitor Outstanding Issues
- Research Municipal Market Activity



Issuer Homepages

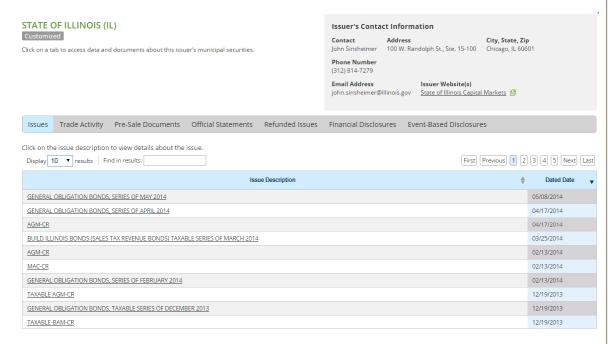
- Pilot! EMMA®
 Issuer Homepages display issuer information in a single location
 - Geographic search
 - More intuitive access to information on issuers for users
 - emma.msrb.org/IssuerHomePage





Issuer Homepage Features

- Listing of bond issues
- Trade activity
- Pre-sale documents
- Official statements
- Financial and event disclosures
- Refunding escrows





Manage Issuer Homepages

- Customize and consolidate issuer information in a single location on EMMA®
 - Customize plain-English name of issuer and bond issues
 - Edit issue list, contact information and website links
 - Minimal annual maintenance needed receive email alert when new issue is added to an issuer homepage



Sign Up for Email Reminders

- Issuers can schedule automated emails from EMMA® to be reminded of approaching annual or quarterly financial disclosure filing deadlines
- Include additional contacts to ensure all those with a role in disclosure are alerted





Export Trade Data

- Use EMMA Trade Monitor to export trade data from EMMA® to a desktop application
 - Analyze the prices, yield and amount of secondary market trade activity of municipal bonds
 - Support evaluation of pricing for new issues
 - Access with an organization account





Set Up an Organization Account

- Creates single continuing disclosure submission account for all staff of an issuer
- Allows master account administrator to securely and independently manage staff access



 Required to customize Issuer Homepage and export data from Trade Monitor

dataport.emma.msrb.org/AboutDataport.aspx



MSRB Support

- MSRB provides one-on-one telephone and webinar appointments to assist with:
 - Setting up an organization account
 - Signing up for email reminders
 - Customizing your issuer homepage
- Fill out the detachable contact card to request an appointment with MSRB Support
- MSRB Support
 703-797-6668

 MSRBsupport@msrb.org





Importance of Financial Disclosure Obligations

The Disclosure Framework

- Securities Exchange Act of 1934
 - Prohibits fraudulent, inaccurate or misleading information in disclosures to investors
 - Material information may not be omitted
- SEC Rule 15c2-12
 - Financial and Operational Information
 - Event Notices
- SEC Rule 10b-5
 - Anti-fraud provisions



The Disclosure Framework (continued)

- Continuing Disclosure Agreements
 - Typically include sections on:
 - Required timing of annual financials
 - Content that must be included in annual financials
 - Types of events that will warrant continuing disclosure
 - Information related to prior compliance with SEC Rule 15c2-12
 - Often included as exhibits or appendices in official statements
 - Details and requirements can vary from issue to issue



Types of 15c2-12 Continuing Disclosures

Financial or Operational Information

- Annual financial information concerning issuers or other obligated persons, or other financial information and operating data provided by issuers or other obligated persons; and
- Audited financial statements for issuers or other obligated persons, if available
- Submitted to EMMA® on or before date agreed to in continuing disclosure agreement

Event Notices

Submitted within 10 business days of the event



Types of 15c2-12 Event Notices

- Principal and interest payment delinquencies
- Non-payment related defaults
- Unscheduled draws on debt service reserves reflecting financial difficulties
- Unscheduled draws on credit enhancements reflecting financial difficulties
- Substitution of credit or liquidity providers, or their failure to perform
- Adverse tax opinions or events affecting the tax-exempt status of the security

- Modifications to rights of security holders
- Bond calls and tender offers
- Defeasances
- Release, substitution or sale of property securing repayment of the securities
- Rating changes
- Bankruptcy, insolvency or receivership
- Merger, acquisition or sale of issuer assets
- Appointment of successor trustee

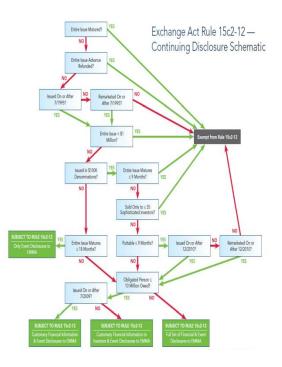


Improving Municipal Financial Disclosure

- SEC's July 2012 report on the municipal securities market highlighted issue of inadequate disclosure
- SEC's March 2014 Municipalities Continuing Disclosure Cooperation (MCDC) Initiative
 - 40% increase in financial and operating disclosure submissions to EMMA® in June 2014 versus June 2013, attributable to MCDC
 - Average year-to-year increase in June filings is 7%
 - CAFR submissions also up over 30%



MSRB Market Transparency Advisory



- Types of information issuers must publicly disclose under SEC Rule 15c2-12 for various types of offerings
- How to use EMMA[®] to make these disclosures
- Benefits of timely and complete disclosures for issuers and investors alike
- msrb.org/Rules-and-Interpretations/Regulatory-Notices/2013/2013-18.aspx





Bank Loans and Voluntary Disclosure

Submitting Voluntary Disclosures

- Issuers may provide additional information to market participants on a voluntary basis via EMMA[®] including:
 - Pre-sale information such as preliminary official statements or investor and rating agency presentations
 - Information about the timing of and accounting standard used to prepare annual financials
 - Investor website address
 - Information about bank loans



Bank Loan Disclosure

- Disclosure of bank loans and debt-like obligation provides fullest picture of an issuer's liquidity or credit profile
- MSRB calls for more voluntary disclosure
 - Market Advisory, Jan. 2015
 - Letter on SEC Rule 15c2-12,
 Jan. 2015
 - Notice on Voluntary Disclosure
 Process, April 2012
 - Notice on Direct Purchases and Bank Loans as Securities, Sept. 2011



MSRB Resources on Bank Loans and Other Debt-like Obligations

The Municipal Securities Rulemaking Board (MSRB) believes that the availability of timely disclosure of additional debt in any form and debt-like obligations is beneficial to foster market transparency and to ensure a fair and efficient municipal market. The MSRB is concerned that investors and other market participants are often unaware of the potential impact of bank loans and other debt-like obligations on the seniority status of existing bondholders and the credit or liquidity profile of an issuer, among other implications. The MSRB developed the below resources to encourage voluntary disclosure of bank loans and other debt-like obligations of municipal securities issuers.

MSRB Market Advisory on Disclosure of Bank Loans January 2015

The MSRB advocated for enhanced transparency of undisclosed debt and provided best practices to support voluntary disclosure of bank loan information through the MSRB's EMMA website.

Read the advisory

MSRB Comment Letter on Securities and Exchange Commission Rule 15c2-12 January 2015

The MSRB urged the SEC to revisit its municipal market disclosure rule, Rule 15c2-12, and to consider changes to improve its operation and reflect current market practices. The letter encouraged the SEC to look to its disclosure standards for the corporate market as a precedent for disclosure of off-balance sheet obligations such as bank loans. Read the comment letter.

MSRB Notice Concerning Voluntary Disclosure of Bank Loans to EMMA® April 2012

The MSRB first encouraged state and local governments in 2012 to make information about their bank loans publicly available on a voluntary basis on the EMMA website. Read the regulatory notice.

MSRB Notice on Potential Applicability of MSRB Rules to Certain "Direct Purchases" and "Bank Loans" September 2011

The MSRB advised the market that bank loans could, depending on the nature of the transaction, be a private placement of municipal securities and therefore subject to specific regulatory requirements, including disclosure. Because determining whether these products are loans or securities is not a straightforward analysis, the MSRB encouraged the SEC to provide further guidance on this issue.



© 2015 Municipal Securities Rulemaking Board, All rights reserved.

msrb.org | emma.msrb.org



Municipal Advisor Regulation

Municipal Advisor Regulation

- Dodd-Frank Act of 2010 charged the MSRB with regulating professionals that provide advice to issuers on municipal finance transactions and products in order to:
 - Protect state and local governments and other municipal entities that engage the services of a municipal advisor
 - Promote a fair and efficient market
 - Preserve municipal market integrity



Recent Municipal Advisor Rulemaking

Purpose	Rule	Status	
Establishing Supervision and Compliance Obligations	New MSRB Rule G-44	Effective April 23, 2015	
Creating Professional Qualifications Requirements	Amended MSRB Rules G-2, G-3 and D-13	Effective April 27, 2015	
Establishing Core Standards of Conduct	New MSRB Rule G-42	Filed with SEC April 2015	
Prohibiting Pay-to-Play in Municipal Advisory Business	Amended MSRB Rule G-37	Preparing for SEC filing	
Regulating Gifts and Gratuities in Municipal Advisory Business	Amended MSRB Rule G-20	Preparing for SEC filing	



What to Expect from Your Advisor

- ✓ Registration with SEC and MSRB
- √ Federal fiduciary duty to municipal entity clients
- ✓ Fair dealing with all clients (municipal entities and obligated persons)

Coming Soon:

- ✓ Professional qualification exam requirement in 2016
- Proposed prohibitions on pay-to-play activities
- Proposed limitations on gifts
- ✓ Proposed Rule G-42 duties for non-solicitor municipal advisors



Proposed MSRB Rule G-42 Duties of Non-Solicitor Municipal Advisors

- Aims to ensure that municipal advisors are fulfilling their fiduciary duty to their municipal entity clients, and their duty of care toward all clients
- Duties under the proposed rule include:
 - Standards of conduct duty of care and duty of loyalty (applicable to municipal entity clients)
 - Disclosure of conflicts of interest
 - Documentation of the municipal advisory relationship in writing
 - Suitability of recommendations
 - Specific prohibitions against excess compensation, misrepresentation of knowledge or qualifications, fee-splitting with underwriters, third-party payments and certain principal transactions





Resources

MSRB Education Center







Welcome to the MSRB Education Center. This free and objective set of resources seeks to educate investors, state and local governments, and others interested in learning about the \$3.7 trillion municipal securities market. A multimedia library of information explains how the market works and how participants can make more informed decisions.













Webinars



Getting Started

- ✓ Set up an organization account
 - Streamline disclosure submission process
 - Customize Issuer Homepage
 - Access EMMA Trade Monitor
- ✓ Sign up for financial disclosure email reminders
 - Ensure anyone with a role in timely filing receives an automated reminder
 - Keep track of filing deadlines
- Manage your issuer homepage
 - Provide key contacts
 - View all bond issues and recent trade data
 - Organize information for investors



dataport.emma.msrb.org/AboutDataport.aspx

Contact the MSRB

MSRB Online

msrb.org emma.msrb.org

MSRB Support

703-797-6668
Hours of Operation:
7:30 a.m. - 6:30 p.m. ET

MSRBsupport@msrb.org

MSRB Email Updates

Subscribe at <u>msrb.org</u>

Follow the MSRB on Twitter

@MSRB_News

