

	2004	2005	2006	2007	2007	2008
	Actual	Actual	Actual	Budget	Est. Actual	Budget
PROGRAM						
<i>level of budgetary control</i>						
REVENUE						
Membership dues						
<i>Public Sector</i>	75,202	70,943	76,978	82,000	77,500	95,142
<i>Associate</i>	80,669	96,244.00	94,550	95,222	89,320	96,375
<i>Career development</i>	40,763	53,704	65,591	102,900	79,786	80,000
<i>Distance Learning</i>						2,500
<i>Conference</i>	68,017	77,045	91,867	85,136	120,905	96,421
<i>Publications</i>	18,456	18,520	26,036	23,104	16,500	22,750
<i>Interest income</i>	313	-	2,388	4,558	2,797	3,724
<i>Miscellaneous</i>	3,643	1,420	1,424	1,000	1,605	-
<i>WGFOA contract</i>		2,460	5,847	6,000	6,000	7,020
<i>Illinois Reception at GFOA</i>	-	5,100	6,400	10,000	9,300	9,550
<i>Special events</i>	598	370	1,425	1,500	1,010	1,500
TOTAL REVENUES	\$ 287,661	\$ 325,806	\$ 372,506	\$ 411,421	\$ 404,722	\$ 414,981
EXPENDITURES						
<i>Operations & Administration</i>						
Salaries & Wages	107,204	133,849	157,243	41,694	50,208	-
Employee Insurance	4,000	1,566	3,076	2,728	1,096	-
Taxes & Pension	13,711	17,903	23,547	5,555	7,788	-
Travel	1,000	4,754	370	2,000	-	1,000
Professional development	2,500	1,846	2,684	1,000	1,217	500
Executive Board	3,468	6,815	6,904	4,900	5,491	5,400
Office supplies and services	14,933	16,335	29,321	17,634	19,783	15,000
Equipment	6,154	3,737	5,400	800	478	800
Contract with NIU				172,747	174,231	236,556
One-time expenses				7,315	7,315	-
Association Insurance	2,712	2,033	3,914	2,475	1,798	1,850
<i>Operations & Administration</i>	155,682	188,838	232,459	258,848	269,404	261,106
<i>Member Services - Direct costs</i>						
Career Development	23,030	39,607	40,962	60,700	32,434	36,000
Conference	52,295	55,290	64,848	57,273	80,225	66,788
Publications fee based	4,904	3,838	3,246	5,100	4,038	4,000
Newsletter	5,803	9,747	6,581	9,500	7,397	7,900
Legislative Committee	7,500	7,500	7,861	12,500	12,504	12,500
Membership Committee	4,191	1,831	4,514	3,000	460	1,500
Technical Accounting Review	-	41	162	250	62	250
Technology & Communication	7,710	4,185	2,032	4,200	5,844	850

	2004	2005	2006	2007	2007	2008
PROGRAM	Actual	Actual	Actual	Budget	Est. Actual	Budget
Distance Learning and Meeting						6,400
Sponsored Events	4,345	13,359	7,916	10,000	9,842	10,500
Miscellaneous	2,314	1,089		2,150	21	-
Chapter Support	2,430	2,357	4,145	3,000	3,950	3,500
50th Anniversary						5,000
Special Event	-	770	1,930	1,500	1,029	1,500
Member Services	114,521	139,614	144,196	169,173	157,805	156,688
TOTAL EXPENSES	\$ 270,204	\$ 328,452	\$ 376,655	\$ 428,021	\$ 427,209	\$ 417,794
DIFFERENCE [Revenue - Expenses]	\$ 17,457	\$ (2,646)	\$ (4,150)	\$ (16,600)	\$ (22,486)	\$ (2,813)
BEGINNING BALANCE	\$ 104,920	\$ 122,378	\$ 119,732	\$ 115,582	\$ 115,582	\$ 93,096
adjustment to prior year						
ENDING BALANCE	\$ 122,378	\$ 119,732	\$ 115,582	\$ 98,982	\$ 93,096	\$ 90,283
RESERVES						
Equipment	1,650	1,650	2,442	2,442	2,442	2,145
Chapters	2,550	2,450	2,450	2,450	2,450	2,253
Contingency	67,558	47,210	58,115	64,712	67,351	65,277
TOTAL RESERVES	\$ 71,758	\$ 51,310	\$ 63,007	\$ 69,604	\$ 72,243	\$ 69,675
Unreserved Balance	\$ 50,620	\$ 68,422	\$ 45,480	\$ 29,378	\$ 20,853	\$ 20,609
as a % of expenses	25.51%	24.69%	14.50%	8.20%	5.87%	5.92%