

Basic Revenue Seminar

Thursday, August 23, 2007

NIU- Naperville

1120 East Diehl Road, Naperville, IL

- 8:00 – 8:30 am **Registration**
- 8:30 – 9:15 am **Revenue Overview**
Jason Batalden, Accounting Manager, Village of Northbrook
- Primary sources of municipal revenue
 - Home rule vs. non-home rule
- 9:15 – 10:00 am **Revenue Composition, Balancing and Estimation**
Rita Trainor, Wheaton Park District
- Discuss need to balance revenue sources
 - Fees vs. taxes
 - Methods for estimating
- 10:00 – 10:15 am **Break**
- 10:15 – 11:00 am **Property Taxes**
Karl Ottosen, Ottosen, Britz, Kelly, Cooper & Gilbert
- Home rule vs. non-home rule levy authority
- 11:00 – 11:45 am **Revenue Based Development Incentives**
Phil McKenna, Kane McKenna & Associates
- 11:45 – 1:00 pm **Lunch**
- 1:00 – 1:45 pm **Telecomm., Cable and Internet Access Taxes**
Lou Karrison, Sikich Group
Stu Chapman,
- 1:45 – 2:30 pm **Setting fees and charges**
Marianne Shank, IGFOA
- 2:30 – 2:45 pm **Break**
- 2:45 – 3:30 pm **Special Districts**
Shawn Flaherty, Ottosen, Britz, Kelly, Cooper & Gilbert
Park Districts · Libraries · Fire Protection Districts
- 2:45 – 3:30 pm **Other Common Municipal Revenue Sources**
- | | |
|-------------------|------------------------------|
| local sales taxes | food & beverage taxes |
| hotel/motel taxes | E-911 surcharge fees |
| amusement taxes | foreign fire insurance taxes |
| licenses | |
- 3:30 – 4:00 pm **Current Issues**
Don Storino, Fidelity Consulting Group
- Proposed legislation