Economic and Market Perspective for 2020 and Beyond

Jason Turner

Head of Multi-Asset Strategy

Wintrust Wealth Management

THIS IS A ONE-ON-ONE PRESENTATION, provided for illustrative purposes only and is not indicative of any specific investment. Individual investment results will vary.

Securities, insurance products, financial planning, and investment management services offered through Wintrust Investments, LLC (Member FINRA/SIPC), founded in 1931. Trust and asset management services offered by The Chicago Trust Company, N.A. and Great Lakes Advisors, LLC, respectively. ©2020 Wintrust Wealth Management.

Investment products such as stocks, bonds, and mutual funds are:

NOT FDIC INSURED | NOT BANK GUARANTEED | MAY LOSE VALUE | NOT A DEPOSIT | NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY



IGFOA 2020 ANNUAL CONFERENCE WEBINAR SERIES

Perspectives for 2020 and Beyond

- Understanding the Economy and Markets in 2020
- What Impact Will the Election Have on the Economy and Markets?
- Moving Forward Beyond The Challenges of 2020

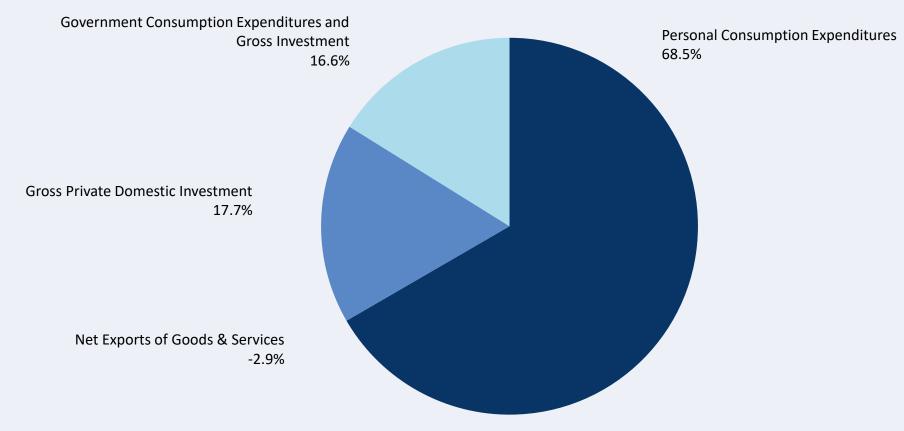


Poll Question #1

- What is the main driver of U.S. Economic Growth?
 - Government Spending and Investment
 - Private Direct Investment
 - Personal Consumption
 - Trade (Imports or Exports)



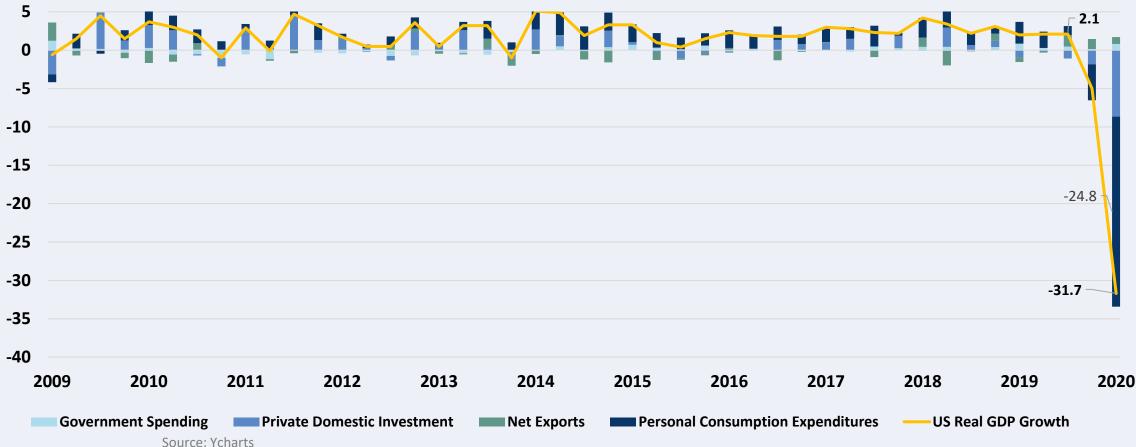
Understanding 2020: Drivers of GDP Growth





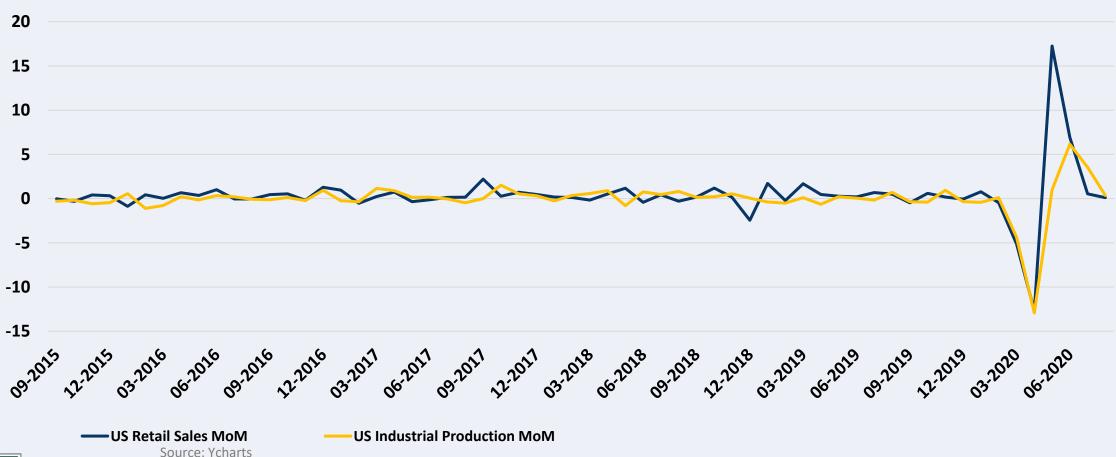
Source: Ycharts

Understanding 2020: GDP Growth Over Time





Understanding 2020: Production and Sales





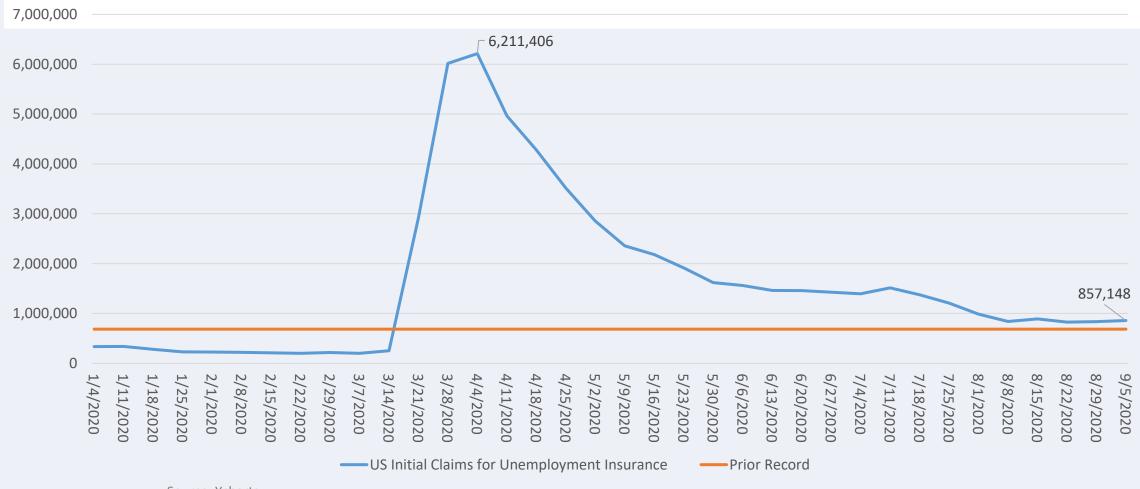
Understanding 2020: Unemployment





Source: Ycharts

Understanding 2020: Weekly Jobless Claims





Source: Ycharts

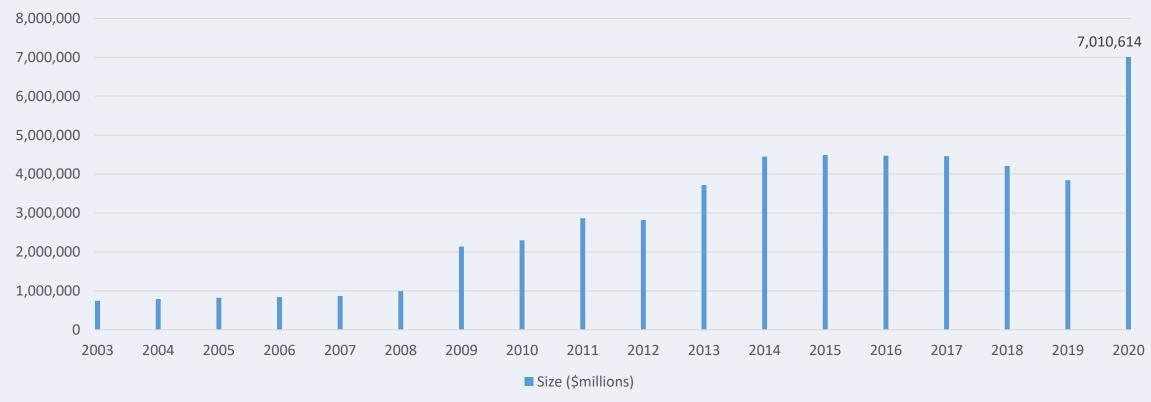
Understanding 2020: Monetary Policy





Understanding 2020: Monetary Policy

U.S. Federal Reserve Assets





Source: Ycharts

Understanding 2020: Fiscal Policy Response





Sources: Ycharts, Congressional Budget Office, Federal Reserve Bank of St. Louis

Understanding 2020: Stock Market Response





Understanding 2020: Stock Market Dispersion





Source: Morningstar Direct

Poll Question #2

- Who was the last President to win reelection to a second elected term when a recession occurred within 2 years of election day?
 - Dwight Eisenhower
 - Abraham Lincoln
 - William McKinley
 - Andrew Jackson
 - It has never happened



Political Impact: Presidential Election

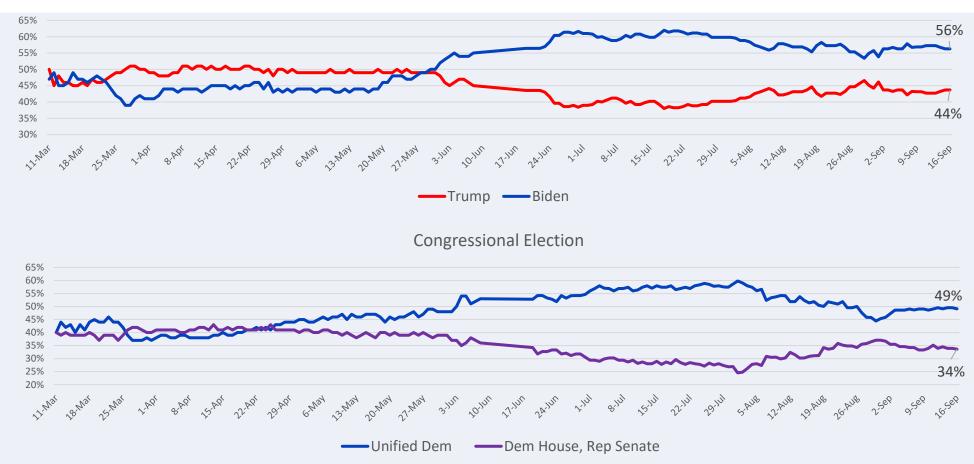
Year	Recession	Hold Power?	Sitting President	Elected President
1860	Oct. 1860 - Election Day	No	Buchanan	Lincoln
1868	April 1865 - Election Day	No	Johnson	Grant
1876	Oct. 1873 - Election Day	Yes	Grant	Hayes
1884	March 1882 - Election Day	No	Arthur	Cleveland
1888	March 1887 - April 1888	No	Cleveland	Harrison
1892	July 1890 - May 1891	No	Harrison	Cleveland
1896	Dec. 1895 - Election Day	No	Cleveland	McKinley
1900	June 1899 - Election Day	Yes	McKinley	McKinley
1904	Sept. 1902 - Aug. 1904	Yes	T. Roosevelt	T. Roosevelt
1908	May 1907 - June 1908	Yes	T. Roosevelt	Taft
1912	Jan. 1910 - Jan. 1912	No	Taft	Wilson
1920	Aug. 1918 - March 1919	No	Wilson	Harding
1924	May 1923 - July 1924	Yes	Coolidge	Coolidge
1928	Oct. 1926 - Nov. 1927	Yes	Coolidge	Hoover
1932	Aug. 1929 - Election Day	No	Hoover	F. Roosevelt
1960	April 1960 - Election Day	No	Eisenhower	Kennedy
1976	Nov. 1973 - March 1975	No	Carter	Reagan
1992	June 1990 - March 1991	No	GHW Bush	Clinton
2008	Dec. 2007 - Election Day	No	GW Bush	Obama



Source: National Bureau of Economic Research

Political Impact: Election Probabilities

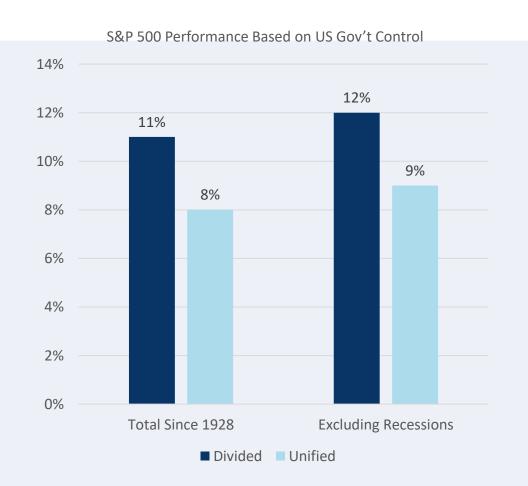


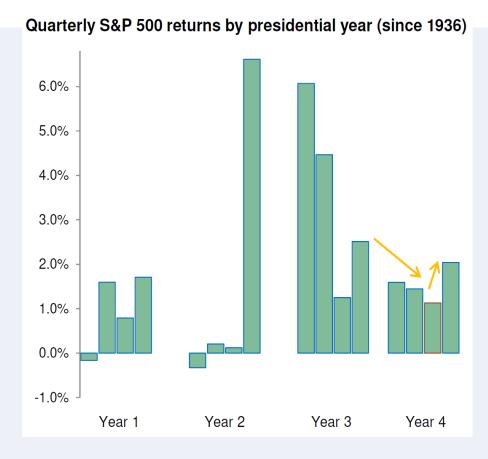




Source: Predictit.org

Political Impact: Markets and Elections

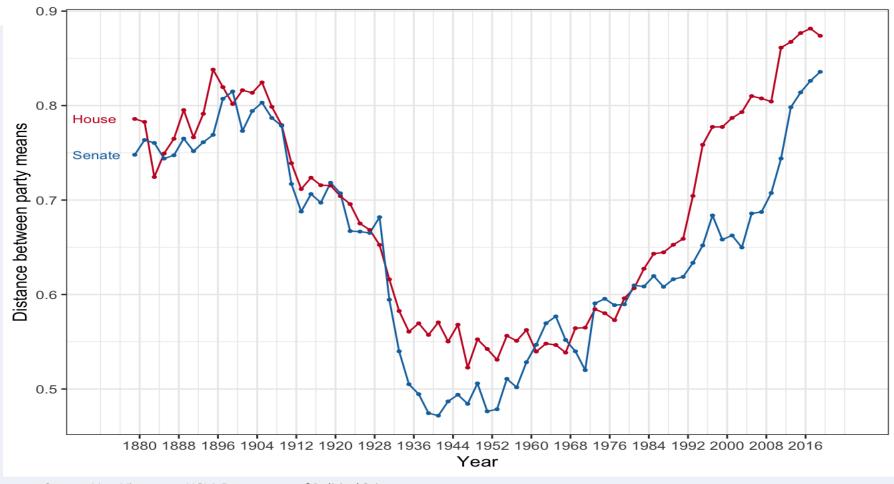








Political Impact: Polarization





Source: VoteView.com, UCLA Department of Political Science

Moving Forward

AROUND HERE, HOWEVER, WE DON'T LOOK BACKWARDS FOR VERY LONG.

WE KEEP MOVING FORWARD, OPENING UP NEW DOORS AND DOING NEW THINGS, BECAUSE WE'RE CURIOUS...
AND CURIOSITY KEEPS LEADING US DOWN NEW PATHS.

WALT DISNEY

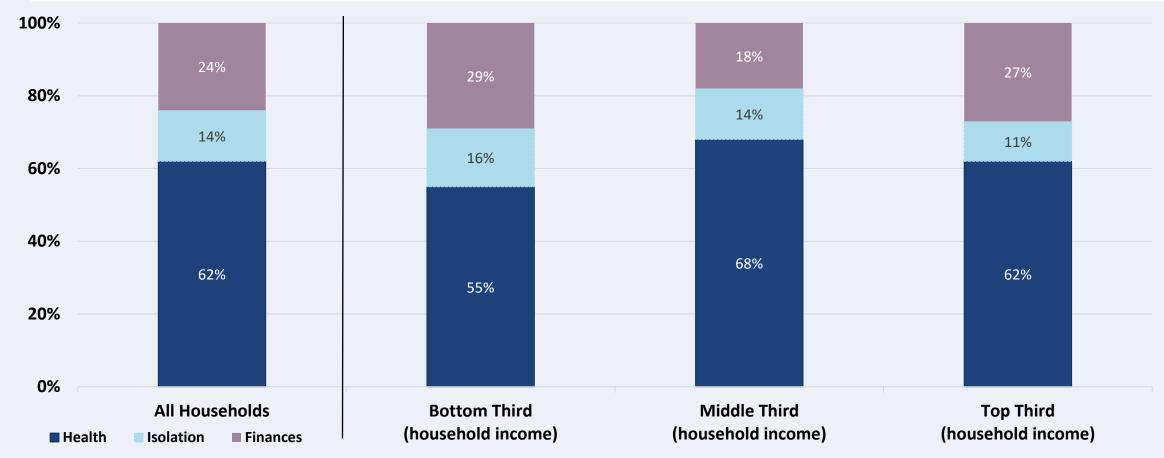


Poll Question #3

- What is American consumers' main worry about the impact of the global pandemic?
 - Health
 - Isolation
 - Finances



Moving Forward: Main COVID-19 Concerns





Source: University of Michigan

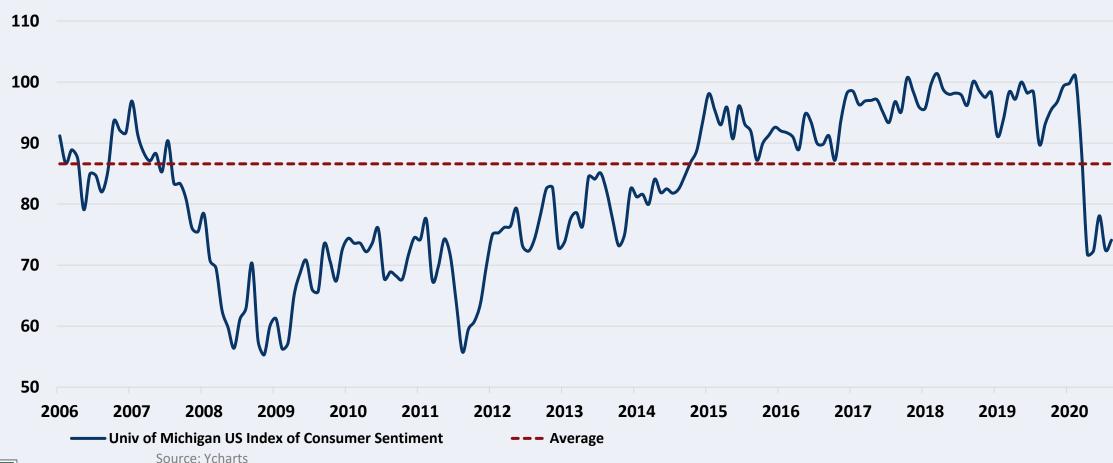
Moving Forward: COVID-19 Trajectories





Source: Ycharts, The COVID Tracking Project

Moving Forward: Consumer Sentiment





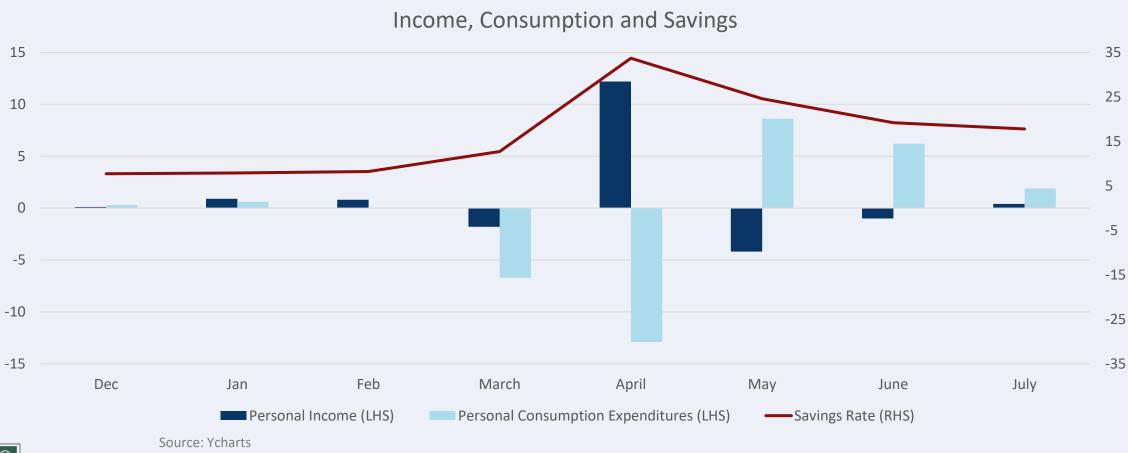
Moving Forward: Consumer Sentiment





Source: University of Michigan

Moving Forward: Forestalled Not Foregone



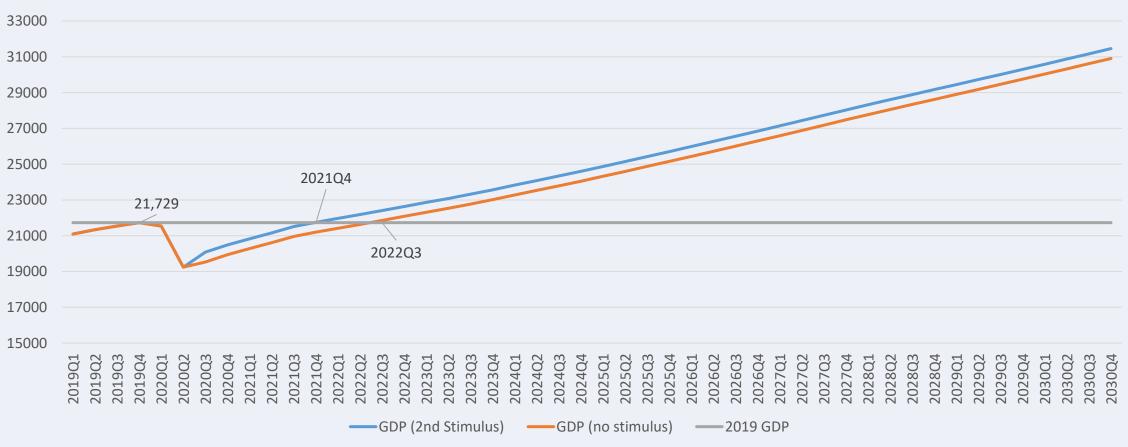


Poll Question #4

- When will U.S. GDP Recover to 2019 Levels?
 - End of 2020
 - Mid 2021
 - End of 2021
 - Mid 2022
 - End of 2022



Moving Forward: GDP Projection





Sources: Congressional Budget Office, US Department of Treasury, Wintrust Wealth Management

Questions?



DISCLAIMERS AND COPYRIGHT NOTICE

The information and opinions conveyed at IGFOA conferences, institutes, and seminars are obtained from sources believed to be reliable, but IGFOA makes no guarantee of accuracy. Opinions, forecasts and recommendations are offered by individuals and do not represent official IGFOA policy positions. Nothing herein should be construed as a specific recommendation to buy or sell a financial security. The IGFOA and speakers specifically disclaim any personal liability for loss or risk incurred as a consequence of the use and application, either directly or indirectly, of any advice or information presented herein.

Unless otherwise indicated, all materials are copyrighted by the Illinois Government Finance Officers Association. The enclosed materials may not be reprinted, reproduced, or presented in any format without express written authorization.

© 2020

Illinois Government Finance Officers Association 800 Roosevelt Road, Building C, Suite 312 Glen Ellyn, IL 60137 Phone: 630-942-6587 Email: info@igfoa.org Visit http://www.igfoa.org

