

DIGFOA Central Region – Half Day Seminar

May 29, 2025

Peoria Police Department Training Room
600 SW Adams St, Peoria IL 61602

AGENDA

Making a Local Impact: Securing Grants and Greenback Incentives

9:30 – 10:00 am CHECK-IN, NETWORKING & COFFEE

10:00 – 10:50 am Greenbacks and Grants

Speakers: Jennie Urquiza-Whitiker, Senior Grants Coordinator, Peoria Police Department and Seth Crackel, Strategic Energy Advisor, Nania Energy Advisors

Description: During this session, panelists will present the different types of grants available to Illinois municipalities along with the resources that can be leveraged to identify and evaluate such opportunities. Panelists will also explain the Inflation Reduction Act, the types of projects that could qualify for Federal tax incentives and how the current administration could impact these funding opportunities.

Learning Objectives: *Participants completing this session will be able to:*

- List three different types of grants and understand the importance of studying the notice of funding opportunity.
- Understand the main resources for finding grant opportunities and have a general knowledge regarding “grant readiness” as it relates to municipalities.
- Determine which types of projects qualify for the Inflation Reduction Act incentives for their municipality.
- Understand the key energy related provisions of the Inflation Reduction Act, as well as the anticipated changes, as it relates to municipalities.

CPE: 1 hour

Field of Study: Finance - Technical

Level: Overview

10:50 – 11:00 am BREAK

11:00 – 11:50 am Tricks of the Trade for a Winning Grant Proposal

Speaker: Kristin Olson, Grant Writing Specialist, Grants Galore

Description: This session will describe the grant review process and the screen-out factors that grant makers use to narrow the field before the scoring begins. Then the presenter will cover various tricks of

the trade to help grantseekers improve their chances of opening a letter that begins, “Your proposal has been selected for funding.”

Learning Objectives: *Participants completing this session will be able to:*

- Understand the grant review process.
- Be able to identify and avoid grant makers’ screen-out factors.
- Apply strategies to achieve higher grant scores.

CPE: 1 hour

Field of Study: Finance - Technical

Level: Overview

11:50 am – 1:00 pm LUNCH & NETWORKING

IGFOA reserves the right to modify the agenda and/or speakers.