

BEST PRACTICES IN GOVERNMENT FINANCE

September 9 - 11, 2012



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Bloomington-Normal Marriott

201 Broadway Street,
Normal, Illinois 61761

[Reserve Overnight Room Here](#)

Overflow Hotel

The Chateau Hotel & Conference Center

(approximately 2 miles from the
Bloomington-Normal Marriott)
Contact: Angie Hall, Reservations Manager
1601 Jumer Drive Bloomington, Illinois 61704
Phone: 309-665-5671

Thank You 2012 IGFOA Sponsoring Firms

Amalgamated Bank of Chicago
Azavar Audit Solutions, Inc.
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Becker, Burke Associates
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Thank you 2012 Vendor Showcase Exhibitors

Amalgamated Bank of Chicago
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BMO Harris
BS&A Software
Chandler Asset Management
Civic Systems, LLC
Federal Home Loan Bank of Chicago
Gallagher Benefit Services, Inc.
Graystone Consulting
IMET
InfoSend, Inc.
MB Financial
MWM Consulting Group
New World Systems
Payment Service Network

Conference Participants Give Back

Bring your gently used professional clothing and accessories to the conference.

- They will be donated to Home Sweet Home Ministries for current clients to obtain clothing for job searching
- The remainders will go to the Home Sweet Home Ministries' thrift stores where residents and non residents can apply for a clothing voucher to shop for free clothing needs
- Home Sweet Home representative will be on hand at Monday's Annual Business Meeting Luncheon to accept our donation
- All net profits from any items sold at the Home Sweet Home Ministries' thrift stores are used to run Home Sweet Home's homeless shelter



SCHEDULE OF EVENTS

Unless noted, all events are at the Bloomington-Normal Marriott.

Sunday, September 9

10:00 AM - 4:30 PM	Golf Outing at The Den at Fox Creek , 3002 Fox Creek Road, Bloomington IL 61704 Conference Golf Outing on-line registration form
1:00 PM - 7:00 PM	IGFOA Conference Registration Desk - Check in and pick up your conference materials.
2:00 PM - 4:30 PM	Hot Topics in Local Government Capital Financing and Debt Management Visit the Educational Sessions Page for session descriptions and speaker profiles.
4:30 PM - 5:30 PM	Chapter and Committee Meetings
5:00 PM - 5:30 PM	New Member Welcome
5:30 PM - 8:00 PM	Welcome Reception and Vendor Showcase - Catch up with colleagues and peruse the Vendor Showcase exhibit hall on Sunday evening during the expanded Welcome Reception from 5:30 to 8 p.m. The Vendor Showcase continues Monday with service and product demonstrations throughout the day.

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Monday, September 10

7:00 AM - 4:00 PM	IGFOA Conference Registration Desk - Check in and pick up your conference materials.
7:30 AM - 9:00 AM	Keynote Breakfast - Guest speaker, Paul Green, Director of the Institute for Politics and Arthur Rubloff Professor of Policy Studies at Roosevelt University will share his election year insights. He is also the Political Analyst for WGN Radio, guest columnist for Crain's Chicago Business, and the author of several books and articles on Illinois and Chicago politics. His "Paul and the Paulticians" segment on WGN Radio has become a "listener favorite". Visit the Educational Sessions Page for session descriptions and speaker profiles.
7:30 AM - 12:00 PM	Vendor Showcase open and Demos throughout the day
9:00 AM - 9:20 AM	Morning Break
9:05 AM - 9:15 AM	Vendor Showcase Demonstration Area - Standard & Poor's Ratings Services
9:20 AM - 11:40 AM	Morning Educational Concurrent Sessions Visit the Educational Sessions Page for session descriptions and speaker profiles. Includes Hot Topic Sessions and Human Resource Management Workshops.
10:20 AM - 10:40 AM	Break
10:25 AM - 10:35 AM	Vendor Showcase Demonstration Area BS&A Software will demo <i>municipal financial software</i> .
11:40 AM - 12:00 PM	Break
11:45 AM - 11:55 AM	Vendor Showcase Demonstration Area Sikich LLP will demo <i>g:Stat "Governmental Statistical Toolkit and Trends"</i> , a web-based tool designed to aid units of government in gathering, managing, and reporting key financial ratios as part of an effective performance measurement system.
12:00 PM - 12:50 PM	IGFOA Business Lunch - Network with government finance professionals over an upscale lunch while we elect 2012-13 IGFOA Executive Board members and salute our volunteers.
12:50 PM - 4:00 PM	Vendor Showcase open and Demos throughout the day
1:00 PM - 4:40 PM	Afternoon Educational Concurrent Sessions Visit the Educational Sessions Page for session descriptions and speaker profiles. Includes Hot Topic Sessions and Professional Ethics Workshop.
2:00 PM - 2:20 PM	Afternoon Break
2:05 PM - 2:15 PM	Vendor Showcase Demonstration Area Federal Home Loan Bank of Chicago will demo <i>Letters of Credit</i> . The benefits of using letters of credit to back public

PFM Group
PMA Financial Network, Inc.
Promontory Interfinancial Network, LLC
Sikich LLP
Speer Financial
Springbrook Software
Standard & Poor's Ratings Services
Third Millennium Associates, Inc.
Tyler Technologies
Wintrust Government Funds

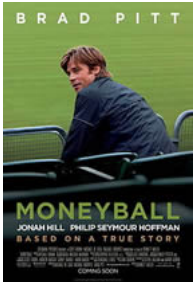
Many thanks 2012 Conference Committee

Conference Chair:
Kim Auchstetter, Village of New Lenox

Program Chair:
Scott Bordui, Village of Flossmoor

Conference Committee Members:
Laura Allen, IMET
Sofia Anastopoulos, Chandler Asset Mgt
Elliott Becker, Park District of Highland Park
Paul Christensen, Village of Schiller Park
Erin Duffy, Gallagher Benefit Services
Shelley Fulla, Baker Tilly
Tim Gavin, Sikich LLP
Mary McGuire, Arlington Heights Park District
Mike Mondschain, Village of Wheeling
Fenil Patel, PMA Financial Network
Bob Taylor, Central Lake County JAWA

[Federal Home Loan Bank of Chicago will demo Letters of Credit. The benefits of using letters of credit to back public unit deposits and how to get started.](#)

3:20 PM - 3:40 PM	Break
3:25 PM - 3:35 PM	Vendor Showcase Demo #5 - An Exhibitor will teach a mini-session, demonstrate a new product, or share a short case study.
3:45 PM - 4:45 PM	Tour of the Normal Uptown Station which serves as host to numerous transportation providers in addition to housing the Town of Normal municipal offices and Town Council chambers. (eligible for CPE credit)
5:00 PM - 7:00 PM	IGFOA Sponsoring Firm Appreciation Reception - Stop by Medici's Restaurant in Normal Monday after sessions for the IGFOA Sponsoring Firms Appreciation Reception.
8:30 PM -	
<p>IGFOA Night at the Movies - This optional social activity, at no additional cost, will be held at the historic Normal Theater, featuring Moneyball, a 2011 biographical sports drama film nominated for six Academy Awards including Best Actor and Best Picture. Popcorn and soft drinks on the house. Show time is 8:30 p.m.</p> 	

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Tuesday, September 11	
7:30 AM - 9:15 AM	Legislative Keynote Breakfast - Enjoy a hot breakfast spread and updates on State legislative matters from IGFOA Legislative Consultant Taylor Anderson, Illinois Municipal League Legislative Director Joe McCoy, and co-author of the <i>Illinois Park District Law Manual</i> , Rob Bush of Ancel, Glink Diamond Bush DiCianni and Kraftheffer. Visit the Educational Sessions Page for session descriptions and speaker profiles.
9:30 AM - 11:00 AM	Morning Educational Concurrent Sessions Visit the Educational Sessions Page for session descriptions and speaker profiles.

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CONFERENCE FEES AND REGISTRATION

Rates are per individual registrant. Additional rates apply for golf outing or to reserve an exhibit booth.
Walk-Ins are accepted on a space availability basis September 9 - 11, 2012 at the Bloomington-Normal Conference Registration Desk. Walk-Ins are not guaranteed a printed name badge or conference material. See Walk-In registration fees below.

Conference Registration Fees	through June 20	June 21- Aug 10	Aug 11- Sept 6	Walk-Ins
IGFOA Member Fee	\$345	\$350	\$375	\$400
Non-Member Government or Non-Profit Entity	\$475	\$475	\$500	\$540
Non-Member Private Sector Firm - (non-exhibiting firm)	\$665	\$665	\$700	\$760

[On-line Conference Registration Form - Click Here](#)

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HOTEL INFORMATION



Bloomington-Normal Marriott

201 Broadway Street
Normal, Illinois 61761
[Reserve Overnight Room at Bloomington-Normal Marriott](#)

Unless noted, all events are at the Bloomington-Normal Marriott. Reserve early, rooms at the Marriott are on a first reserved basis. For overflow hotel, see below.

OVERFLOW HOTEL

The Chateau Hotel & Conference Center (approximately 2 miles from the Bloomington-Normal Marriott)

Contact: Angie Hall, Reservations Manager
1601 Jumer Drive
Bloomington, Illinois 61704
Phone:309-665-5671

Shuttle Bus Schedule

IGFOA will provide a shuttle bus between the Chateau and Marriott during the following times:

Sunday, September 9th shuttle starts at 1:00 PM at the Chateau with continuous loops to the Marriott. Last bus drops off guests at the Chateau at 11:00 PM.

Monday, September 10th shuttle starts at 7:00 AM at the Chateau with continuous loops to the Marriott. Last bus drops off guests at the Chateau at 11:00 PM.

Tuesday, September 11th shuttle starts at 7:00 AM at the Chateau with continuous loops to the Marriott. Last bus drops off guests at the Chateau at 11:30 AM.

TRAVEL BY AMTRAK

Amtrak offers a 10% discount off the best available rail fare to (Bloomington-Normal, IL) between (September 06, 2012 – September 14, 2012). call Amtrak at 1 (800) 872-7245 or contact your local travel agent to book your reservation. Amtrak Convention Fare Code number is X19L-954.

IGFOA Annual Conference attendees mention this code when making reservations to receive a 10% savings off the lowest available rail fare. (No other discounts will apply). [CONVENTION FARE DISCOUNT DOCUMENTATION](#)

CONVENTION FARE REQUEST FORM - Please note: Requests for Convention fares may not be accepted more than 11 months in advance or less than 14 "business days" prior to the convention.

Conventions cannot be booked via Internet. Please be sure to refer to Convention Fare Code X19L-954 when making your reservation. This offer is not valid on the Auto Train and Acela Service. Fare is valid on Amtrak Regional for all departures seven days a week, except for holiday blackouts. Offer valid with Sleepers, Business Class or First Class seats with payment of the full applicable accommodation charges.

All conference registrants are responsible for their own travel and lodging arrangements. Lodging and travel is not included in the conference registration fees.

[On-line Conference Registration Form - Click Here](#)

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VENDOR SHOWCASE

Thank You to the 2012 VENDOR SHOWCASE EXHIBITORS

Exhibit Booth Applications are no longer being accepted. Mark your calendars for the 2013 Conference September 8-10, 2013



The 2012 Vendor Showcase with exhibit booths and five targeted opportunities to demonstrate products or services hosts the Sunday Welcome Reception and serves as the gathering place for conference participants throughout the day on Monday. The IGFOA Vendor Showcase features firms exhibiting products and services for government finance operations. Exhibitors may also reserve the Vendor Showcase demonstration area for a ten-minute slot during breaks to teach a mini-session, demonstrate a new product, or share a short case study. Exhibit Booths and Demonstration Time Slots are on a first in/first paid basis. Payment in full by check or credit card must be received within one week of submitting an application to reserve an Exhibit Booth. A Booth # will be confirmed at the registration desk on Sunday, September 9. Please include your firm name instead of booth # on all correspondence to the IGFOA and Best Expo.

This year's theme is "Best Practices In Government Finance". Think "Academy Awards"; best picture, best actor, best actress and design your booth around a movie that was in the best of categories or correlates to "Best Practices in Government Finance".

Each booth will include the following:

- Conference registration for one individual
- Discounted registration fee for additional individuals from exhibiting firm
- 10' X 8' draped booth
- Single 6-foot draped table and two chairs
- Carpeted exhibit booth
- Single one-lined identification sign
- Listing in the conference program and at the IGFOA website
- Networking with IGFOA members

Electricity, telephone, Internet, audiovisual equipment can be made available for an additional charge. Exhibitors are responsible for any additional charges for equipment or service needs. Each exhibitor will receive a detailed price list with confirmation of his or her exhibit space.

In addition to the booth fee, each individual that will be working at or setting up your booth -- regardless of how many hours the individual will be working -- must register and pay the individual registration fee for the conference. Name badges and conference admission will only be made to

paid registrants. Please note that the registration fee cannot be prorated. All conference registrants are responsible for their own travel and lodging arrangements. Lodging and travel is not included in the conference registration fees.

Exhibit Setup Time	Exhibit Booth Hours	Exhibit Booth Dismantle Time
Sunday, September 9 2:00 - 5:00 PM	Sunday, September 9 5:30 - 8:00 PM	Monday, September 10 4:00 - 6:00 PM Dismantle booths by 6:00 PM
	Monday, September 10 7:30 - 12:00 AM 12:50 - 4:00 PM	

Exhibit Booth Fees	through June 20	June 21 - Aug 10	Aug 11 - Sept 6	After Sept 6
IGFOA Member Fee - Exhibit Booth plus One Registrant	\$965	\$1000	\$1200	not available
IGFOA Member Fee - Additional Individual working in booth	\$315	\$325	\$375	\$400
Non-Member Fee - Exhibit Booth plus One Registrant	\$1650	\$1650	\$1900	not available
Non-Member Fee - Additional Individual working in booth	\$500	\$500	\$700	\$760

Optional Vendor Showcase Demonstration: 10 minute demonstration in exhibit hall during key breaks; requires exhibit booth fee paid to apply; availability limited. **IGFOA Member Fee \$150 through August 10, 2012.**

[On-line Application for Exhibit Booth - Click Here](#)

[Information about the Illinois Gift Ban Act and Local Ethics Ordinances](#)

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