2018 DEBT INSTITUTE

Thursday, October 11, 2018 8:00 AM to 4:00 PM NIU Naperville, 1120 E. Diehl Rd., Naperville, IL 60563

8:00 – 8:55 AM CHECK-IN, NETWORKING AND CONTINENTAL BREAKFAST

8:55 - 9:00 AM WELCOME AND OVERVIEW

9:00 – 10:00 AM ILLINOIS LEGISLATIVE UPDATE

Senator Hutchinson will provide a recap of the recent legislative session and will provide insight into what to expect in the future.

Speaker: State Senator Toi Hutchinson

Learning Objectives: Participants completing this session will be able to:

- 1. Gain an understanding of the major legislative issues in the recent Springfield legislative session,
- 2. Understand the budget process this past Spring,
- 3. Explore how the November election might impact future legislation for the State, and
- 4. Learn what local governments should expect from Springfield in the future.

10:00 – 10:45 AM UNDERSTANDING AND IMPROVING YOUR BOND RATING

This session will take attendees through the bond rating process and methodology.

Speakers: Rachel Cortez, Moody's Ratings Service

Raphaliata McKenzie, Speer Financial Lisa Happ Petersen, Village of Schaumburg

Learning Objectives: Participants completing this session will be able to:

- 1. Gain important knowledge about how a bond rating is determined,
- 2. Better understand what to do to prepare for a rating agency presentation, and
- 3. Learn what your responsibilities are to a rating agency after your rating has been assigned and your bonds have been issued.

11:00 – 11:45 AM MUNICIPAL ADVISORS AND UNDERWRITERS - LIFE IN PUBLIC FINANCE AFTER THE RECENT SEC RULE CHANGES

This session will provide a comparison of Municipal Advisors and Underwriters and the services each provides. Also, recent regulatory changes impacting all public finance transactions will be discussed.

Speakers: Robert Lewis, PMA Financial, Network, Inc.

Dalena Welkomer, Baird Public Finance,

Jim Snyder, Ice Miller LLP

Mark Horton, Village of Oswego

Learning Objectives: Participants completing this session will be able to:

- 1. Understand the role of the municipal advisor,
- 2. Learn the duties of an underwriter and the importance of those services, and
- 3. Gain a better understanding of recent regulatory changes impacting all public finance transactions.

11:45 AM – 12:30 PM INTRODUCTION TO TAX INCREMENT FINANCE

This session will examine the benefits and challenges of tax increment finance (TIF). It will provide an overview of the mechanics and implementation of a TIF within a municipality. The speakers will discuss how a TIF will impact other taxing bodies and what financing is available.

Speakers: Maureen Barry, Ehlers

Julie Kelly, Chapman and Cutler LLP Spencer Parker, Village of Westmont

Learning Objectives: Participants completing this session will be able to:

- 1. Understand how a TIF district is formed,
- 2. Learn how the creation of a TIF district by a city or village will impact other local taxing bodies, and
- 3. Identify what financing vehicles are available to support economic development in a TIF district.

1:15 – 2:15 PM MUNICIPAL BOND MARKET UPDATE

This session will provide insights into recent developments in the tax-exempt bond market with a view towards what to expect in the future.

Speakers: Todd Krzyskowski, Mesirow Financial

Brian Battle, Performance Trust

Learning Objectives: Participants completing this session will be able to:

- 1. Learn where current interest rates are relative to the past, and where rates might move in the future,
- 2. Understand investor interest in bonds issued by units of local government in Illinois, especially in light of recent financial challenges of the State,
- 3. Recognize how reduced new issue volume in the bond market might impact borrowing rates, and
- 4. Understand some of the implications for the bond market of the recent federal income tax reductions.

2:15 – 3:00 PM PENSION FINANCE UPDATE

Panelists will discuss pension underfunding in Illinois and borrowing options to address the problem.

Speakers: Thomas J. Gavin, Baird Public Finance

Kent Floros, Chapman and Cutler LLP Carla Paschal, Winnebago County

Learning Objectives: Participants completing this session will be able to:

- 1. Learn details about funding levels of pensions in Illinois,
- 2. Identify what borrowing options are available to address underfunding, and
- 3. Understand the benefits and risks of any such borrowing.

3:15 – 4:00 PM ACCOUNTING FOR TIFS

This session will discuss the nuances of accounting for tax increment finance (TIF) districts.

Speakers: Carrie Dittman, Village of Willowbrook

Scott Termine, BKD LLP

Learning Objectives: Participants completing this session will be able to:

- 1. Learn the basics of accounting for TIF districts,
- 2. Identify what annual reporting requirements exist for TIFs, and
- 3. Understand the issues raised when winding up a TIF.

Many thanks to Larry White, Chapman and Cutler LLP for planning and coordinating the Debt Institute!

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